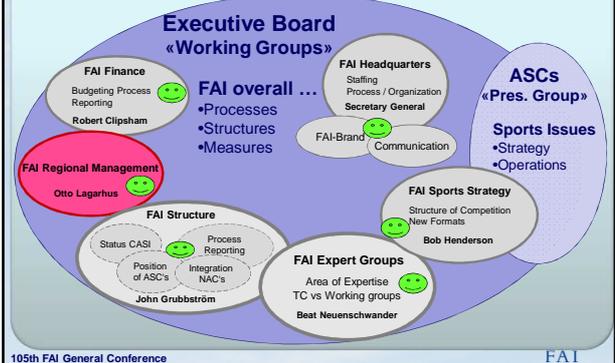


Agenda Item # 8.2 :

Proposition on Regional VPs

FAI Strategic Framework

As per Strategic Plan approved GC 2010



The FAI Regional Management Structure (including the introduction of FAI Regional Vice Presidents)



Why a Regional Management Structure ?

The President and Executive Board need to have regional management resources in order to carry out the business of FAI effectively, due to...

- **Increased activities outside central Europe**
- **Regional and international FAI presence and representation are insufficient; must be strengthened**
- **Slim organization at HQ in Lausanne**
- **Recruitment and promotion in countries not having FAI affiliated organizations are difficult and mostly reactive**

Consultation efforts by the Executive Board

Consultation with major stakeholders as follows...

- ASC Presidents Meeting (May 2011)
- NAC Active Presidents Meeting (August 2011)

Resulted in change of scope and operation

- The FAI Regional Management Structure as previously described will be established
- A Regional Vice President (RVP) will be appointed for each region
- The RVP will be part of the FAI executive management and report to the President and the Executive Board
- **No change in the present FAI VP system, retaining today's setup**

The FAI Regional Management Structure - Implementation issues -

- 8 FAI regions will be established as specified
 - 8 Regional Vice Presidents will be nominated by the NACs in the region and appointed by the Executive Board
 - All 8 regions will be established regardless of "maturity"
 - A mature region requires work and attention due to many members and many issues (e.g. Europe)
 - A developing region will have work and challenges to increase/establish FAI presence, e.g. East & Southeast Asia
- ...both scenarios are challenging..!

The FAI Regional Vice Presidents

- 8 FAI Regional Vice Presidents will be appointed, one for each of the FAI regions
- ***This will result in a needed revitalization of the FAI structure, especially in the area of NAC communication/interaction, international and regional representation, and the promotion of FAI outside the normal FAI strongholds***
- Draft Terms of Reference for the FAI RVP position have been worked out; appears on page 3 & 4 in the distributed report



Highlights - RVP terms of reference - 1

Activities in his/her region

- Communicating with the NACs in the region
- Attending relevant meetings with NACs, authorities, ATM providers etc.
- Arranging a yearly FAI Regional Meeting
- Perform promotion activities
- Supporting ASC arrangements, as and when requested by the applicable ASC President



Highlights - RVP terms of reference - 2

Activities as part of FAI central structure

- Communication to/from the region
- Attending the General Conference
- Attending meeting(s) as instructed by the FAI Headquarter (e.g. with authorities, international and/or regional organizations, ATM providers, NACs, ASCs etc.)
- Provide a yearly report to the FAI President and Executive Board, which shall include progress on recruitment and promotion activities



FAI Regional Management Structure - Conclusion -

Implementing the Regional Management Structure with 8 RVPs will...

- Establish/improve regional and international representation/influence
- Improve effectiveness of the FAI executive management, by providing increased resources for the Executive Board
- Improve communication with and service to NACs
- Facilitate promotion and recruitment to FAI



FAI - covering the world

Our regional structure is just a management tool

We are ONE international federation - the FAI



FAI Regional Management Structure Conference Resolution

Conference is invited to instruct the Executive Board to proceed with the implementation of the FAI Regional Management Structure.





Establishing the FAI Regional Management Structure

Introduction

The establishment of a regional management structure of the FAI is part of the FAI Strategic Plan, presented at the FAI 2010 General Conference in Dublin.

This paper is a modification of the distributed document "Establishing the FAI Regional Vice President (RVP) and the FAI National Representative (FNR) Systems" dated 10 August 2011.

The modifications are generally emanating from consultation at the ASC Presidents Meeting (May 2011) and the informal Active NAC Presidents Meeting (August 2011), resulting in a modification of scope and structure, as follows:

The FAI Regional Management Structure, as previously described, will be established

A Regional Vice President (RVP) will be appointed for each region

The RVP will be part of the FAI executive management and report to the President and the Executive Board

In the short term there will be no change in the present FAI VP system, retaining today's setup

The RVPs shall be nominated by NACs in the applicable region, and be appointed by the Executive Board

The general background information about the process leading up to this proposal appears at the end of this document (page 5).

The FAI Regional Management Structure

FAI Regional Management Structure will consist of 8 FAI regions giving worldwide coverage. For each region, a Regional Vice President will be appointed. The objectives of establishing this structure are as follows:

- ***Increase the management resources of FAI and provide the President and Executive Board with a tool for effective regional presence***
- ***Establish/improve international and regional representation***
- ***Improve the service to - and communication with - the NACs in the region***
- ***Facilitate promotion and recruitment to FAI, also for countries presently not represented in FAI***

Territorial responsibilities for each of the 8 FAI Regions

The territory regions are based on the FAI regions as appearing in the Sporting Code General Section, but slightly modified to facilitate an effective operation of the FAI Regional Management Structure. It is anticipated that there will be adjustments during the first 1 – 2 years of operation.

- **North America**
 - All that area north of Panama and including the Caribbean nations

Fédération
Aéronautique
Internationale

- **South America**
 - Panama and all nations south to the south
- **Europe**
 - All nations north of the Mediterranean Sea, including Russia, Israel, Turkey, Belarus, Ukraine, Moldova, Azerbaijan, Georgia and Armenia
- **Middle East**
 - Bahrain, Egypt, Iran, Iraq, Jordan, Kuwait, Lebanon, Libya, Oman, Palestine, Qatar, Saudi Arabia, Syria, the UAE and Yemen (The countries defined by ICAO as the “Middle East” region)
- **Africa**
 - All states in Africa, except Libya and Egypt, but including the adjacent island countries of Madagascar, Mauritius, Cape Verde and Seychelles
- **Central Asia**
 - India, Bangladesh, Pakistan, Turkmenistan, Uzbekistan, Kazakhstan, Kyrgyzstan, Tajikistan, Afghanistan, Nepal and Butan
- **East and South Asia**
 - China, Mongolia, the Koreas, Japan, Taiwan, Philippines, Myanmar, Thailand, Laos, Cambodia, Vietnam, Malaysia, Brunei, Singapore, Indonesia and East Timor
- **Oceania**
 - All states in the Pacific from Papua New Guinea and Australia to the East

Details of the FAI RVP position

Suggested terms of reference for the new position of FAI RVP appear on pages 3 & 4 of this report.

Time schedule for implementation

- Presentation of the FAI Regional Management Structure at the GC of 2011
- Nominations for RVPs from the respective region by 28 February 2012
- Appointment of RVPs by 31 March 2012
- FAI Regional Structure operational by 15 April 2012

The FAI Regional Vice President

8 FAI Regional Vice Presidents will be appointed, one for each of the FAI regions defined for this purpose.

Effective implementation of the FAI Regional Vice President (RVP) function, as described in detail below, will result in a much needed revitalization of the FAI management structure, especially in the area of NAC communication/interaction, regional/international representation and the promotion of FAI, even outside the normal FAI strongholds.

Terms of Reference - FAI Regional Vice Presidents

FAI Regional Vice Presidents are FAI Officials, reporting to the FAI President, normally through the FAI Executive Director whose portfolio includes the applicable regional system/representation. The RVP shall submit written reports

as required to the FAI Headquarter, providing updates on the status of activities in the region, and highlighting problems, challenges and opportunities.

A person nominated as FAI Regional Vice President shall:

- be of outstanding reputation, skill or accomplishment in the fields of aeronautics and/or astronautics, or similarly distinguished individuals
- have experience in NAC or FAI management-, sport- or administration activities
- have good command of English, in addition to a main language(s) of his/her region.
- have the necessary time and resources available to successfully fulfil the RVP mission, attend the FAI General Conference and periodically submit reports on the activities in the region to the FAI Executive Board
- be domiciled in the region for which he/she is elected

FAI Regional Vice Presidents are nominated by qualified FAI Active Members (NACs) within the appropriate region and appointed by the Executive Board

The FAI Regional Vice President shall be the formal FAI official in his/her region, properly accredited by FAI Headquarter by means of appointment letter and business cards.

To fulfill their duties, the FAI Regional Vice Presidents shall have a good knowledge of FAI aims, structure and activities, and in particular of FAI Statutes, By-Laws and Strategic Plan.

As FAI officials, the FAI Regional Vice Presidents are expected to honor their position of trust by:

- Representing FAI in their respective region, while serving FAI's aims and interests.
- Supporting FAI by actively communicating with the NACs in their region about the FAI, its activities and programs
- Attending the FAI General Conference
- Attending and/or arranging relevant meetings in his/her region. Such meetings shall have a documented purpose to further air sports in the region, and must be approved by the FAI Headquarters in advance
- Establishing and documenting a program for recruiting/promotion for his/her region. *Activities should include promotion activities in countries not presently having FAI affiliated members, as and if applicable.*
- Informing FAI about the problems and challenges that air sports are facing in their region, as well as the successes and opportunities
- Advising on specific issues in the region, such as, for example, membership issues, strategic air sports issues, new/changed regulations, air space restrictions, etc.
- Promoting FAI programs in their regions, such as anti-doping, education of young people, FAI Awards, protection of intellectual property, visual image, Corporate Patrons, etc.
- Supporting the organization of Category 1 FAI events in their region in coordination with the responsible Air Sport Commission
- When required, representing FAI at international meetings when such representation is requested by the FAI President and/or the FAI Executive Director holding the International Representation portfolio.

The FAI Regional Management System - General background information

Following the 2010 Dublin General Conference, the FAI Executive Board tasked Otto Lagarhus (OL) with the following:

“Preparing and providing the Board with a discussion paper on the role and duties of FAI Vice Presidents. According to FAI's goal to strengthen the organization, the paper should also consider the potential role & benefit of FAI Regional Vice Presidents, especially in terms of effective FAI promotion/recruitment”

The original report was based on studies of the FAI Statues, the work and documentation performed by the Statues Working Group during 2007-2009, and work performed by FAI Executive Director Bengt-Eric Fonsell during 2007-2008.

The report was presented to the FAI Executive Board Meeting on 06 March 2011, together with a presentation of suggested implementation plan and schedule. The findings (executive summary), conclusion and implementation plan were accepted with minor modifications.

Otto Lagarhus was tasked with providing a document, which in detail explains the FAI Regional Vice Presidents (RVPs) and FAI National Representatives (FNRs) introduction and implementation, in cooperation with Robert Henderson. The report was forwarded to the FAI Headquarter on 18 March 2011.

Preliminary conclusion by the Executive Board in the March 2011 meeting

- A system of FAI Regions, each under the responsibility of a Regional Vice Presidents (RVPs) should be established.
- A system of FAI National Representatives (FNRs), one for each FAI affiliated country should be established to replace the present FAI VP System.

Consultations & subsequent modification

The Executive Board presented the original concept at the ASC Presidents Meeting (May 2011) and the NAC Presidents Meeting (August 2011)

As a result of input and subsequent discussions, it was decided that the following changes to the concept should be implemented:

- No change in the present VP system, retaining today's setup, which means that the suggested system of FAI National Representatives (FNRs) will be deleted from the proposal
- The FAI Regional Management Structure, as presented, will part of the FAI executive management structure
- Each FAI region will be under the responsibility of a Regional Vice President, who will be nominated by a NAC in the region and appointed by the Executive Board